

## UNLOCKING THE HIDDEN VALUE OF SMALL COMPANIES



### WHAT WE DO

Founded in 2005, 3 Rivers Capital focuses on control buyouts and recapitalizations of small private companies. We have extensive experience in acquiring family-owned companies or corporate orphans where we can rapidly create growth by tactfully removing barriers to growth.

### KEY INVESTMENT CRITERIA

**Size:** \$4-15M of EBITDA

**Geographic:** Continental U.S.

**Transaction Type:** Control buyouts and recapitalizations

**Types of Businesses We Buy:** Family-owned businesses, entrepreneur-owned and operated businesses, and corporate orphans

### SECTORS OF FOCUS



Light Manufacturing & Value Add Distribution



Healthcare Services



Infrastructure & Facilities Services



B2B Services

### INVESTMENT THESIS

**Small For a Reason**

**Remove Growth Barriers Through:**

active leadership

systems & structures

results-driven ownership

**Result:**

rapid value creation & favorable results

# CURRENT AREAS OF FOCUS

## SPECIALTY MATERIALS & PACKAGING



Specialty materials include a wide variety of nontraditional materials that can enhance performance, structural, and/or process characteristics. Specialty materials can also reduce manufacturing and operating costs through light weighting, waste reduction, parts consolidation, faster cycle times, and/or extended shelf lives.

## AUTOMATION CONTROLS



Automation or automatic control is the use of various systems for operating industrial equipment, processes in factories, monitoring and controlling smart buildings and communications networks and steering and stabilization of ships, aircraft and other applications and vehicles with minimal or reduced human intervention.

## PROTECTION PRODUCTS & SERVICES



Any product or service that either monitors, tracks, provides access, maintains or assures safety and provides relief or protection outside of the aerospace and defense industries are areas of interest.

## SPECIALTY CONSTRUCTION SERVICES



Specialty construction services comprise establishments whose primary activity is performing specific activities involved in building and infrastructure construction or other activities but that are not responsible for the entire project.

## NON-HOSPITAL HEALTHCARE SERVICES



Non-Hospital Health care services provide for the furnishing of medicine, medical or surgical treatment, nursing, hospital service, dental service, optometrical service, complementary health services, or any other medical service, as well as the furnishing to any person of any and all other services and goods for the purpose of preventing, alleviating, curing, or healing human illness, physical disability, or injury that occurs outside of a hospital setting.

## HEALTHCARE PRODUCTS & DISTRIBUTION SERVICES



Healthcare products and distribution services are defined as the manufacture or distribution of either durable or disposable healthcare items that are used in patient care, which can include items from latex gloves to MRI Machines.

## ENERGY SUPPLY MANAGEMENT



Energy supply management is the proactive, organized, and systematic coordination of procurement, conversion, distribution and use of energy to meet demand requirements, taking into account environmental and economic objectives.

## SPECIALTY STORAGE & LOGISTICS



Storage & Logistics is the management of the flow of goods between the point of origin and the point of consumption in order to meet requirements of the customers and suppliers.

## ACTIVE INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



### AGS Automotive Solutions | Muskegon, MI

Leading manufacturer and supplier of fluid transfer systems, specialty lubricants, and adhesives in the automotive aftermarket.



### Gaven Industries, Inc. | Saxonburg, PA

Designs, manufactures, installs, tests and repairs mission critical radio frequency and electromagnetic interference (EMI) shielding.



### R3 | Dallas/Fort Worth, TX

Leading provider of high-quality, outpatient wound care and hyperbaric oxygen therapy ("HBOT").



### PAT Tank | Port Arthur, TX

Full service, vertically integrated steel fabricator servicing the petrochemical and refinery industry. Designs, fabricates, erects, and repairs above ground steel-welded storage tanks.



### Blue Chip Group | Salt Lake City, UT

Leading manufacturer of branded and private label emergency food preparedness solutions, as well as a leading co-manufacturer of dry foods and canned beverages.



### Interlight | Hammond, IN

E-commerce distributor of specialty lightbulbs for medical, aerospace and defense, and other niche applications.



### MPC Plating | Cleveland, OH

Leading provider of specialty and decorative chrome plating on plastic and metal. Serves the trucking, automotive, general consumer, and healthcare end markets.



### Aptus Group USA | Charlotte, NC

Leading provider of turnkey installation of bridge attached utilities. Engineers, procures, constructs, and services the country's bridge utilities infrastructure.