UNLOCKING THE HIDDEN VALUE OF SMALL COMPANIES



WHAT WE DO

Founded in 2005, 3 Rivers Capital focuses on control buyouts and recapitalizations of small private companies. We have extensive experience in acquiring family-owned or entrepreneur owned companies where we can rapidly create growth by tactfully removing barriers to growth.

KEY INVESTMENT CRITERIA

Size: \$3-10M of EBITDA

Geographic: Continental U.S.

Transaction Type: Control buyouts

and recapitalizations

Types of Businesses We Buy: Family-owned businesses, entrepreneur-owned and operated

businesses, and corporate orphans

SECTORS OF FOCUS



IT Services



Healthcare Services



Infrastructure & Facilities Services



Better-For-You Food Supply Chain

INVESTMENT APPROACH

We partner with
entrepreneurs and management teams
through active leadership;
investments in people, systems,
and processes;
and accretive add-on acquisitions
to drive rapid value creation.

CURRENT SUB-SECTORS OF FOCUS

IT SERVICES



IT Services is the application of information technology to support the needs of individuals, organizations, and businesses. This includes the use of hardware, software, networks, and other technologies to manage, process, store, and communicate information. Our interest is focused on helping Value Added Resellers build a managed services operation to grow recurring revenues.

AUTOMATION



Automation or automatic control is the use of various systems for operating industrial equipment, processes in factories, monitoring and controlling smart buildings and communications networks and steering and stabilization of ships, aircraft and other applications and vehicles with minimal or reduced human intervention.

BETTER-FOR-YOU (BFY) FOOD



The "better for you" food industry refers to the production and marketing of food products that are healthier and more nutritious than traditional or processed food products. Our interest is focused on investing in and growing a B2B business within this sector – which would include companies that are ingredient suppliers, distributors, flavor houses, co-manufacturers, and co-packers. We are open to all BFY food categories, including but not limited to plant-based, lean proteins, organic, nuts and seeds, and dried fruits.

SPECIALTY CONSTRUCTION SERVICES



Specialty construction services comprise establishments whose primary activity is performing specific activities involved in building and infrastructure construction or other activities but that are not responsible for the entire project.

NON-HOSPITAL HEALTHCARE SERVICES



Non-Hospital Health care services provide for the furnishing of medicine, medical or surgical treatment, nursing, hospital service, dental service, optometrical service, complementary health services, or any other medical service, as well as the furnishing to any person of any and all other services and goods for the purpose of preventing, alleviating, curing, or healing human illness, physical disability, or injury that occurs outside of a hospital setting.

HEALTHCARE PRODUCTS & DISTRIBUTION SERVICES



Healthcare products and distribution services are defined as the manufacture or distribution of either durable or disposable healthcare items that are used in patient care, which can include items from latex gloves to MRI Machines.

ENERGY SUPPLY MANAGEMENT



Energy supply management is the proactive, organized, and systematic coordination of procurement, conversion, distribution and use of energy to meet demand requirements, taking into account environmental and economic objectives.

ACTIVE INVESTMENTS SEEKING ADD-ONS OF ANY SIZE



AGS Automotive Solutions | Muskegon, MI

Leading manufacturer and supplier of fluid transfer systems, specialty lubricants, and adhesives in the automotive aftermarket.



Blue Chip Group | Salt Lake City, UT

Leading manufacturer of branded and private label emergency food preparedness solutions, as well as a leading co-manufacturer of dry foods and canned beverages.



Gaven Industries, Inc. | Saxonburg, PA

Designs, manufactures, installs, tests and repairs mission critical radio frequency and electromagnetic interference (EMI) shielding.



Magnum Systems | Lenexa, KS

Manufacturer of branded material handling systems, components, and parts as well as an integrator of automation solutions.



R3 | Dallas/Fort Worth, TX

Leading provider of high-quality, outpatient wound care and hyperbaric oxygen therapy ("HBOT").



Interlight | Hammond, IN

E-commerce distributor of specialty lightbulbs for medical, aerospace and defense, and other niche applications.



PAT Tank | Port Arthur, TX

Full service, vertically integrated steel fabricator servicing the petrochemical and refinery industry. Designs, fabricates, erects, and repairs above ground steel-welded storage tanks.



MPC Plating | Cleveland, OH

Leading provider of specialty and decorative chrome plating on plastic and metal. Serves the trucking, automotive, general consumer, and healthcare end markets.